Instructions & Use Recommendations

FMS Accessories Website Estimate Builder Function

These instructions must be read carefully and thoroughly **before** using the function. FMS Solutions, LLC accepts no liability for errors or omissions in the instructions or final work product. It is the responsibility of the user to check and verify the pricing and math when using this function, particularly when cutting & pasting Export data to other media such as MS Excel.

The estimate builder function is designed to assist BMW dealers and other customers with building an estimate for future purchases. For dealer use, it specifically allows dealers to produce a complete listing of all parts to respond to a specific agency bid:

1. Produce a complete listing of parts and pricing
2. Export that list to MS Excel for bid response
3. Save that listing while the bidding process is in place
4. Easily modify this list based on final bid results / desires
5. One-click order the complete listing of parts
6. Save that estimate for the next agency order, where you can review the list, modify if needed, then one-click order it again!

Note the intent is to create the listing of all parts needed to complete **one motorcycle**, just like the BMW Excel pricing spreadsheet.

To use the Estimate Builder function, you must first be registered on the FMS Accessories website.

Click Estimate Builder on the upper row below Administration and the screen at right appears.
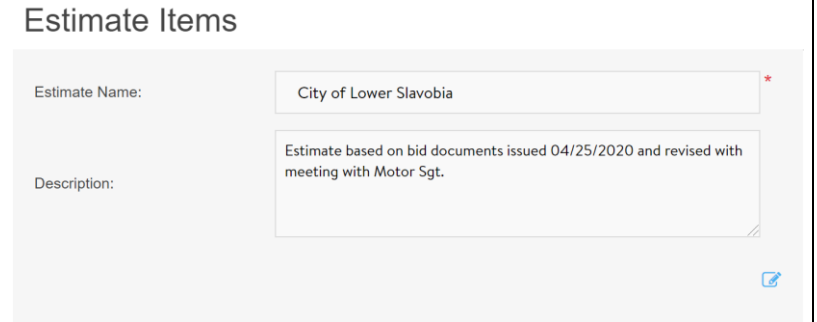
My account   Log out   Wishlist (0)   Estimate Builder   Shopping cart (0)

FMS Accessories

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My Estimate List

- CHP Build Parts
  |_Created On : 5/25/2020
- Kustom Signals Parts List
  |_Created On : 5/26/2020
- Stalker Moving Radar Parts List
  |_Created On : 5/26/2020
- City of Lower Slavobia
  |_Created On : 5/26/2020

New Estimate

Add Estimate

Estimate Name: _____ *

Description: _____

SAVE

Enter Estimate Name which is normally for the agency being bid.
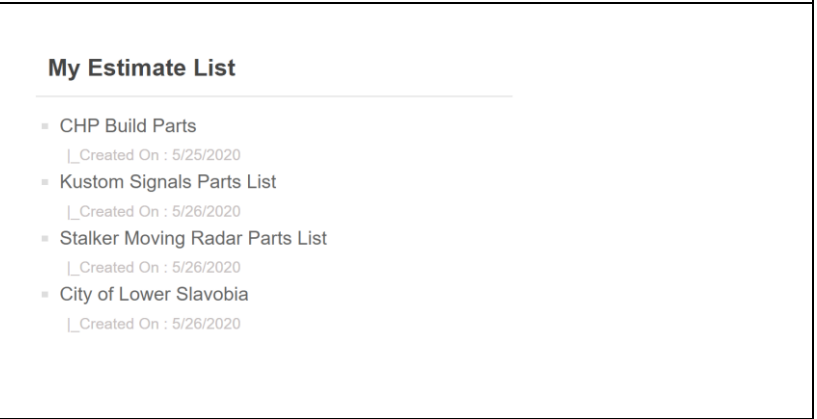
Enter Description: Details based on when the estimate was made / amended. These fields are now modifiable to keep accurate notes regarding changes / updates. You can also clone / copy an estimate to save time / update an earlier agency bid.

⟮ Copy Estimate   **Add New Estimate**

Estimate Items

Estimate Name: City of Lower Slavobia *

Description: Estimate based on bid documents issued 04/25/2020 and revised with meeting with Motor Sgt.
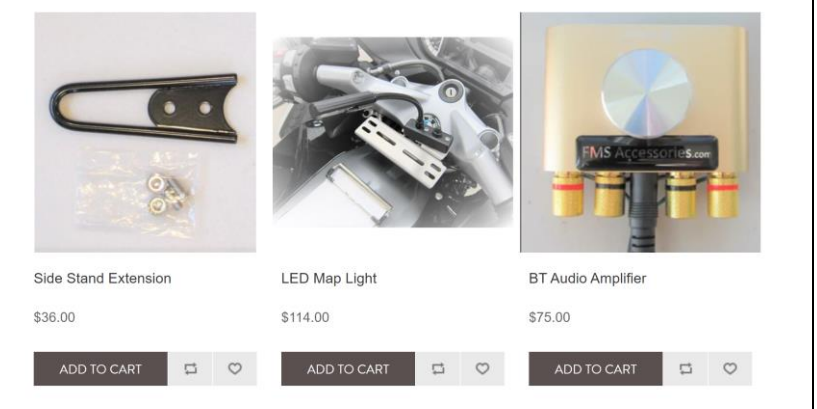

Once the estimate is created, it will appear on the My Estimate List. This list will also appear as a drop-down list on each item you shop for.

Note that each Estimate shows the date it was created. In future, estimates will display in descending date order so that the newest estimate will appear first in when adding products.

My Estimate List

- CHP Build Parts
  |_Created On : 5/25/2020
- Kustom Signals Parts List
  |_Created On : 5/26/2020
- Stalker Moving Radar Parts List
  |_Created On : 5/26/2020
- City of Lower Slavobia
  |_Created On : 5/26/2020

You must open each product item to reveal this option, which you should do anyway.

Never "Add To Cart" until you open a product page as most of the products have choices for mounts / etc. If you "Add To Cart" without going to the product page, you may end up ordering something different than you intended.

Side Stand Extension

$36.00

ADD TO CART

LED Map Light

$114.00

ADD TO CART

BT Audio Amplifier

$75.00

ADD TO CART

Select the attribute / choice that is applicable before buying or adding to estimate. In the example at right, the BT Amp Power Source. To place an item in the estimate, click on the **Add To Estimate box** at the bottom, which will reveal your My Estimate List. Select the estimate you wish to add to and click. A green bar will confirm the items is added. A red bar will confirm the item was already in the estimate. **Do Not Click Add To Cart** unless you **also** wish to create a shopping cart at the same time.	
Remember to select the attribute – in the example at right – Electrical Connection. Once the attribute is selected, then Add To Estimate. You can quickly navigate the FMS Accessories website adding products to the estimate. This is also a very effective tool to use with the key agency person when discussing their wants and needs, whether in person or on the phone. You can build the estimate while you show them the various products and when done have a finished estimate to send to them!	
Note that you can only add quantity one (1) to the estimate when building an estimate. Once you open the estimate itself, you can modify the quantity based on the quantity required for one motorcycle sale. Change the quantity on the specific item and click "Update Estimate items".	
Note: The message "This Estimate Is Already Added To Cart" is an error – only when you press "Add to cart".	

The cart and item pricing will always reflect the retail pricing of the items listed.

If you click Export to Excel, you will see a download file on the bottom left of your screen.

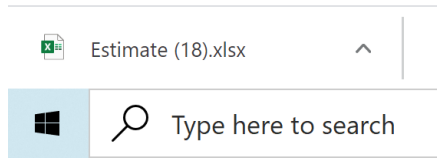|						
☐	FMSA-ELM		Emergency Light Multiplier Module w/Harness for Two Additional LED Lights	$195.00	1	$195.00
☐	FMSA-EL-FF		Feniex Fusion LED Emergency Lights Demo: Pair / (1) Red + (1) Blue Fusion Lights Demo 1: License Plate Mounting Bracket w/Hardware [+$39.00]	$237.00	1	$237.00
☐	FMSA-LPM		Laptop Pivot Mount w/Optional Printer Enclosure Demo: Generic Velcro Mounting Demo 1: Generic Mounting Plate Demo 2: Brother Pocket Jet Printer Case - Spindle Diameter 1/2" [+$136.00]	$354.00	1	$354.00
☐	FMSA-SRMB		Radio Receiver Saddlebag Relocation Kit	$140.00	1	$140.00
☐	FMSA-EA-LPSR		Laptop Power Relay Harness	$92.00	1	$92.00
☐	FMSA-GHST-X		Stalker X-Series Lidar Holster Demo: RH 2015+ RT-P	$299.00	1	$299.00

Total Amount :2864.00
This Estimate Is Already Added To Cart !!!

Add to cart   Update Estimate items   Delete Estimate List   Export to Excel

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When you first open the download file in Excel, you will see a compressed group of data. You will need to change the column width to see the full amount of information displayed. However, you can also highlight and paste this into the BMW pricing spreadsheet and it will accept the page format based on where you paste it.

Note: You will need to save and close the estimate in Excel to open another as the downloads have the same name. Otherwise, an error message will say the new download **file is corrupted.**

	A	B	C	D	E	F
1	Quantity	Description	PN	Price Each(	Total Price(In $)	
2	1	Fairing USE	FMSA-EA-U	45	45	
3	1	Side Stand	FMSA-MT-S	36	36	
4	1	Notepad H	FMSA-MT-I	48	48	
5	2	Radio Conr	FMSA-EL-R	10	20	
6	1	Accessory I	FMSA-EL-A	9.5	9.5	
7	1	Speaker Co	FMSA-EL-S	9.5	9.5	
8	1	Flashlight &	FMSA-MT-	200	200	
9	1	Assault Rifl	FMSA-GL-A	767	767	
10	1	Assault Rifl	FMSA-MT-I	59	59	
11	1	Radio Powe	FMSA-EL-R	36	36	
12	2	Saddlebag	FMSA-SBIC	58	116	
13	1	LED Map Li	FMSA-MT-I	114	114	
14	1	BT Audio A	FMSA-BTA	75	75	
15	1	Printer Pov	FMSA-EL-P	12	12	
16	1	Emergency	FMSA-ELM	195	195	
17	1	Feniex Fusi	FMSA-EL-F	237	237	
18	1	Laptop Pivc	FMSA-LPM	354	354	
19	1	Radio Rece	FMSA-SRM	140	140	
20	1	Laptop Pov	FMSA-EA-L	92	92	
21	1	Stalker X-S	FMSA-GHS	299	299	

Once you adjust the format, you will have a very normal looking estimate. Add an auto-sum to the most RH column and your total cart value will appear, just like on the estimate on the website.

You can paste this into emails as a photo, add to the BMW Excel pricing sheet, etc. while saving a huge amount of typing.

	A	B	C	D	E
1	Quantity	Description	PN	Price Each(	Total Price(In $)
2	1	Fairing USB Outlet w/ Voltmeter & On-Off Switch	FMSA-EA-USB	$ 45.00	$ 45.00
3	1	Side Stand Extension	FMSA-MT-SSE	$ 36.00	$ 36.00
4	1	Notepad Holder	FMSA-MT-NPH	$ 48.00	$ 48.00
5	2	Radio Connection Plug Code A	FMSA-EL-RPP	$ 10.00	$ 20.00
6	1	Accessory I-III Connection Plugs	FMSA-EL-ACP	$ 9.50	$ 9.50
7	1	Speaker Connection Plugs	FMSA-EL-SCP	$ 9.50	$ 9.50
8	1	Flashlight & Baton Holders	FMSA-MT-	$ 200.00	$ 200.00
9	1	Assault Rifle Mount	FMSA-GL-ARM	$ 767.00	$ 767.00
10	1	Assault Rifle / Shotgun Mounting Bracket	FMSA-MT-RMB	$ 59.00	$ 59.00
11	1	Radio Power Plug Divider Code A	FMSA-EL-RPPD	$ 36.00	$ 36.00
12	2	Saddlebag Inner Cover - Lid Storage	FMSA-SBIC	$ 58.00	$ 116.00
13	1	LED Map Light	FMSA-MT-MLLED	$ 114.00	$ 114.00
14	1	BT Audio Amplifier	FMSA-BTA	$ 75.00	$ 75.00
15	1	Printer Power Connector	FMSA-EL-PPC	$ 12.00	$ 12.00
16	1	Emergency Light Multiplier Module w/Harness for Two Additional LED Lights	FMSA-ELM	$ 195.00	$ 195.00
17	1	Feniex Fusion LED Emergency Lights	FMSA-EL-FF	$ 237.00	$ 237.00
18	1	Laptop Pivot Mount w/Optional Printer Enclosure	FMSA-LPM	$ 354.00	$ 354.00
19	1	Radio Receiver Saddlebag Relocation Kit	FMSA-SRMB	$ 140.00	$ 140.00
20	1	Laptop Power Relay Harness	FMSA-EA-LPSR	$ 92.00	$ 92.00
21	1	Stalker X-Series Lidar Holster	FMSA-GHST-X	$ 299.00	$ 299.00
22					
23					$2,864.00

Paste

Paste Values

Other Paste Options

Paste Special...

BMW Dealer Pricing Excel Sheet

If you decide to paste (Ctrl-V) the estimate into the BMW Excel spreadsheet, a modified area is now on Page 4 to do this. You will still need to modify the columns for:

1. Center column B for quantity
2. Format numbers in columns E and F to dollars.
3. Format type to Arial 8 pt
4. The sheet will capture the rest and add to the totals as well as dealer profit calculator.

Additional Accessories From Other Suppliers - Page 4

	Qty	Description	PN	Price Each	Total Price
139					
140					
141					
142	1	Fairing USB Outlet w/ Voltmeter & On-Off Switch	FMSA-EA-USB	$ 45.00	$ 45.00
143	1	Side Stand Extension	FMSA-MT-SSE	$ 36.00	$ 36.00
144	1	Notepad Holder	FMSA-MT-NPH	$ 48.00	$ 48.00
145	2	Radio Connection Plug Code A	FMSA-EL-RPP	$ 10.00	$ 20.00
146	1	Accessory I-III Connection Plugs	FMSA-EL-ACP	$ 9.50	$ 9.50
147	1	Speaker Connection Plugs	FMSA-EL-SCP	$ 9.50	$ 9.50
148	1	Flashlight & Baton Holders	FMSA-MT-	$ 200.00	$ 200.00
149	1	Assault Rifle Mount	FMSA-GL-ARM	$ 767.00	$ 767.00
150	1	Assault Rifle / Shotgun Mounting Bracket	FMSA-MT-RMB	$ 59.00	$ 59.00
151	1	Radio Power Plug Divider Code A	FMSA-EL-RPPD	$ 36.00	$ 36.00
152	2	Saddlebag Inner Cover - Lid Storage	FMSA-SBIC	$ 58.00	$ 116.00
153	1	LED Map Light	FMSA-MT-MLLED	$ 114.00	$ 114.00
154	1	BT Audio Amplifier	FMSA-BTA	$ 75.00	$ 75.00
155	1	Printer Power Connector	FMSA-EL-PPC	$ 12.00	$ 12.00
156	1	Emergency Light Multiplier Module w/Harness for Two Ac	FMSA-ELM	$ 195.00	$ 195.00
157	1	Feniex Fusion LED Emergency Lights	FMSA-EL-FF	$ 237.00	$ 237.00
158	1	Laptop Pivot Mount w/Optional Printer Enclosure	FMSA-LPM	$ 354.00	$ 354.00
159	1	Radio Receiver Saddlebag Relocation Kit	FMSA-SRMB	$ 140.00	$ 140.00
160	1	Laptop Power Relay Harness	FMSA-EA-LPSR	$ 92.00	$ 92.00
161	1	Stalker X-Series Lidar Holster	FMSA-GHST-X	$ 299.00	$ 299.00
162					

Change to Arial - 8 pt type

Final Result

28		Additional Labor Operations Provided by Dealer		
29				$0.00
30				$0.00
31				$0.00
32				$0.00
33				$0.00
34				$0.00
35				$0.00
36				$0.00
37				$0.00
38				$0.00
39				$0.00
40				$0.00
41			Total FMS Items from Page 4	$0.00
42				$0.00
43	Units	Quotation valid for 60 days	Total Price - Page 1	$21,414.09
44	1	from date noted below.	Total Price - Page 2	$2,887.52
45			Total Price - Page 3	$759.20
46		7/1/2020	Accessories From Other Suppliers - Page 4	$2,864.00
47			Dealer Basic Assembly / Preparation	$ 450.00
48			Motorcycle Freight	$495.00
50			Total Retail Price per Unit with Options	$28,869.81
51		0.00%	State Sales Tax (if applicable)	$0.00
53			Total Retail Price per Unit with Options	$28,869.81

As always, if you have problems, questions, suggestions or concerns using this function, don't hesitate to contact Frank Stevens of FMS Accessories at 201-264-8365 or email at info@fmsaccessories.com .